

Over the course of his career, ProcureLinx founder Mark Hajar has become an innovating expert in cutting-edge approaches to supply chain management and federal procurement compliance. Mr. Hajar has held positions at all levels of government contracting, legal, and procurement functions including Contracts Administrator, Director of Purchasing, Corporate Counsel, General Counsel, and Director of Compliance for a purchasing system handling hundreds of millions of dollars in procurements annually. Mr. Hajar took that same purchasing system through two successful DCMA reviews, including that company's first ever CPSR.

As counsel, Mr. Hajar has negotiated and executed more than 6,000 contracts, managed an IP portfolio for a \$900M contractor, and developed successful OCI Mitigation Plans for US Army and Navy prime contracts and program specific OCI training modules. Mr. Hajar has also served as a Subject Matter Expert in Federal procurement compliance to some of the leading contractors in the industry including three Fortune 500 and two Fortune 100 companies. Services included development and presentation of day-long "How To" training modules on Price Analysis and Negotiations and Source Selection, policy development, manual reviews, process improvements / LEAN event participation, performance of "mock" CPRs, live CPSR support and CAP development and implementation. Annual revenue for companies Mr. Hajar has supported range from \$25M - \$16B.