

Gary McDonald, Director, Government Contracts Practice, PricewaterhouseCoopers

As a member of PwC's Government Contracts Practice, Gary advises government contracting clients across industries on strategic and operational capability improvements to enhance competitiveness and manage risks. With over 20 years of experience working and consulting in the aerospace and government contracting industries, Gary's primary focus is in the areas of government contractor performance improvement and compliance with Federal Acquisition Regulation (FAR), government Cost Accounting Standards (CAS), and other contract requirements. Engagement activities frequently include performing comprehensive organizational performance reviews and needs assessments, compliance assessment, strategic planning, business process improvement, organizational restructuring/realignment and operational capability development. He utilizes his knowledge of competitive industry practices and cost structures to drive compliance, financial and operations improvements. Additionally, Gary supports various parties involved in government contractor business transactions, including bid due diligence risk assessments, post-transaction operations structuring and planning, and mergers, acquisitions and carve-out implementation support.

Consulting Experience:

Gary has over 15 years of experience working in management consulting for "Big-4" accounting and consulting firms in the government contracting, private and public sector industries.

Government Contracting Industry Experience:

Gary managed government contract compliance operations for a major professional services firm, including Contracts Management, Finance, Proposal Development and Risk Management. He also has over 14 years of experience in space flight hardware development and large contract program management in support of NASA scientific missions.