

## Accelerated Capture and Proposal Development

Jeremy Nusbaum has over a decade of federal contracting experience, including capturing over \$27 billion of contract vehicles for over 100 companies while maintaining above an 80% win rate. He has expertise in federal acquisition regulations, federal small business programs, and government to government bids. Mr. Nusbaum has trained hundreds of executives from government and industry.

Mr. Nusbaum is a highly successful, entrepreneurial management professional with expertise in federal contract capture strategy, proposal management, federal contracting regulations, and business development. He has built a bids and proposals organization from the ground up, including establishing processes, managing operations, and leading multi-million dollar capture efforts.

Mr. Nusbaum has provided services and support across hundreds of successful projects, including several multi-billion dollar bid efforts, training courses and management consulting engagements. His experience includes capturing and/or managing numerous prime contract vehicles, including GWAC's, IDIQ's, BPA's, and program-specific task orders. Additionally, he is a member of the IAC Fellows Program and participates in activities with IAC, NCMA and AFCEA.

**Red Team Consulting** provides an extensive array of consulting, training, and professional services to federal contractors. Their experts support capture strategy, proposal management, proposal/technical writing, compliance control, regulations guidance, and performance-based solutions development.

Contact Info:

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